# Lopoco and Data Guard Solutions Announce Reseller Agreement

Mountain View, CA – November 4, 2014 – Data Guard Solutions (<u>DGS</u>), a provider of "Best of Breed" Business Continuity Solutions, and Low Power Company (<u>Lopoco</u>), makers of a revolutionary line of Ultra Efficient servers<sup>™</sup>, today announced an agreement to resell and distribute Lopoco's ground breaking products to DGS' new and existing customers, primarily to countries in the GCC.

Lopoco is happy to announce that it has reached an agreement with Data Guard Solutions (<u>www.dataguardsolutions.com</u>) to resell Lopoco's products and services. Data Guard Solutions (DGS) will focus it's efforts primarily on the GCC countries of Saudi Arabia, Kuwait, the United Arab Emirates, Qatar, Bahrain, and Oman where it already has a strong existing customer base for its software solutions.

Lopoco's Ultra Efficient server products allow a customer to build data centers for half the usual cost, and then operate for half the cost once the data center is online. In addition, Lopoco's cloud offerings, powered by Lopoco servers, are the most efficient and green cloud solutions available on the market today. An added benefit of the efficiency of Lopoco servers is greater reliability and uptime, lowering maintenance and support costs. All of these advantages are of great interest to companies and government ministries in the GCC region.

#### [quote from Rafiq]

"Lopoco is excited to begin this partnership with Data Guard Solutions because it allows us to make our products available to the GCC countries," said Lopoco's CEO Andrew Sharp. "Our server hardware and cloud based products are a great addition to the solutions DGS currently offers, and will allow their current and prospective customers the opportunity to deploy data centers with state of the art efficiencies not possible with any other vendor's offerings."

### About Lopoco

Lopoco designs and manufactures ultra-efficient, green-tech servers that provide substantial energy and cost savings without sacrificing performance. They are built on proven, shipping technology without costly custom chips or strange form factors. For more information, visit: <u>www.lopoco.com</u>

### About Ultra Efficient Servers™

For more information, visit: <u>www.lopoco.com/shop/</u>

## About Data Guard Solutions

Data Guard provides services and support for designing, building and benefiting from business continuity solutions, starting with the right foundation, and backed by a holistic, shared strategy and the

best supporting technologies. For more information, visit: <u>www.dataguardsolutions.com</u>