# ELLIPTI (AL®

# About Elliptical Mobile Solutions (EMS):

Elliptical Mobile Solutions, a privately-held company based in Chandler, Arizona, is a provider of high-tech enclosures for the mobilization, operation, environmental protection, and security of electronic equipment.

- Founded In 2005 with Product Launches beginning in 2009
- Based in Chandler, AZ with offices in India, Singapore and a sales presence in four continents.
- ➢ Only high-tech company in the world to build Micro-Modular Data Center<sup>™</sup> solutions at the rack level
- Significant Intellectual Property Portfolio: 5 patents issued in U.S.; 4 pending. 4 patents issued internationally; 20 pending

### **EMS Value Proposition:**

- > Capital Costs reduced 50 80%
  - No traditional data center infrastructure required
  - Reduced construction costs
  - No need to build for future needs perfectly scalable
- Operating Costs reduced 40 65%
  - 50+% Reduction of electricity
  - Reduced floor Space
  - Lower maintenance costs
- Vendor & Solution Neutral
  - Any products (IT, Communication, Medical) that can fit into a standard 19" rack can be deployed in EMS Enclosures

### Turnkey Solutions

- Combines facilities and IT into a single solution
- Deploy within weeks instead of years
- Easily Re-locatable

## Practical Applications:

- New Data Center Build, Retrofit or Relocation
- Cloud Computing or Remote Office Support
- Off-Site Data Replication
- Disaster Recovery and Business Continuity

# **Elliptical Mobile Solutions Products**

# EMS Products are "The Facilities" for your IT, Communications or Medical Equipment

#### EMS Provides:

- Cooling
- Security
- Fire Suppression
- Mobile Platform
- Client Provides:
- Electricity
- Connection to your network
- Equipment to go into the enclosure



### C<sup>3</sup>-S.P.E.A.R.: 24U Mobile, Power Assisted Enclosure

Small, scalable to provide an affordable data center, disaster recovery or co-location alternative.



**R.A.S.E.R.: 42U Re-locatable Enclosure** Full height, 42U enclosure designed specifically for new data center builds or data center expansions.

| Feature                      | Benefit  | Value  |
|------------------------------|--|--|
| Standard 19" Rack<br>System  | Vendor/Solution<br>Neutral   | Able to deploy any<br>Standard equipment<br>designed for a rack                              |
| On-Board Cooling             | Only providing cooling<br>to the equipment, not<br>the entire room | Significantly reduced<br>capital and operating<br>costs                                      |
| Mobile/Relocatable           | Easy to move between<br>locations                                  | Reduced capital costs,<br>Ultimate flexibility on<br>location                                |
| Shock/Vibration<br>System    | Protects equipment during transport                                | Centrally configure,<br>deploy anywhere,<br>anytime  |
| On-Board Fire<br>Suppression | Protects equipment in the event of fire                            | Fire damage limited to<br>single box, reducing<br>exposure to rest of<br>equipment           |
| Completely Sealed<br>System  | Protects equipment from the elements                               | Able to deploy<br>equipment in difficult,<br>dirty or exterior<br>operating<br>environments. |
| Cyber-Lock<br>Encryption     | Highly secure<br>environment for your<br>equipment                 | Limited and audited<br>access to equipment for<br>high security                              |
| Fully Scalable               | Pay for what you need,<br>when you need it                         | Reduced capital costs,<br>Reduced operating<br>costs due to ramped<br>deployment schedules   |